7 November 2023 Q3 2023

A consensus view of the market over the next 12 months

Compiled by: Glacier Research

The Bull & Bear report collates the performance expectations of leading South African Asset Managers over the coming 12 months. Asset Managers are asked to comment on the expected performance for various asset classes and index sectors, currency levels, commodity prices, and the performance of selected global markets. These viewpoints are subject to change in line with changes in economic and market conditions.

About the survey

Glacier Research conducted a survey in October 2023. Eight asset management houses participated in the survey. In all cases, the responses were given in consultation with investment officers, strategists or a fund manager who is a member of the company's asset allocation committee.

About Glacier Research

Glacier Research is an independent research division within Glacier. Glacier provides innovative investment services and products, which enable our clients to manage their diverse investment needs via a single service point.

Asset management companies who participated in the survey

- Bateleur Capital
- Coronation Fund Managers
- Laurium Capital
- Ninety One
- Old Mutual Investment Group (Macro Solutions)
- Prescient Asset Management
- Sanlam Investments
- Stanlib Asset Management

BULL AND BEAR | 7 November 2023 Page 1



Local asset classes

Expected performance over the next 12 months

Asset	Below 6.00%	6.01% - 7.00%	7.01% - 8.00%	8.01% - 9.00%	Above 9.00%
Cash	1/8	0/8	3/8	4/8	0/8
	Below 8.00%	8.01% - 9.00%	9.01% - 10.00%	10.01% - 11.00%	Above 11.00%
Bonds	1/8	1/8	1/8	0/8	5/8
	Below 3.00%	3.01% - 6.00%	6.01% - 9.00%	9.01% - 12.00%	Above 12.00%
Property	0/8	1/8	2/8	4/8	1/8
	Below 8.00%	8.01% - 10.00%	10.01% - 12.00%	12.01% - 14.00%	Above 14.00%
Equity	1/8	0/8	2/8	1/8	4/8

Local sector classes

Expected performance over the next 12 months

Asset	Below 0.00%	0.01% - 6.00%	6.01% - 10.00%	10.01% - 14.00%	Above 14.00%
Resources	0/7	0/7	2/7	3/7	2/7
Financials	0/7	0/7	1/7	4/7	2/7
Industrials	0/7	0/7	1/7	4/7	2/7
Small Caps	0/7	0/7	3/7	1/7	3/7
Mid Caps	0/7	0/7	1/7	4/7	2/7
Large Caps	0/7	0/7	1/7	4/7	2/7
Value	0/7	0/7	2/7	2/7	3/7
Growth	0/7	0/7	1/7	5/7	1/7

BULL AND BEAR | 7 November 2023



Houseview portfolio

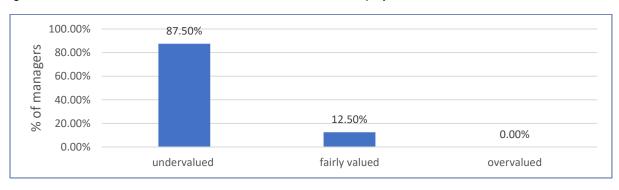
Combined house view of participating asset manager relative to a 5-year average

Local exposure	Combined houseview allocation	5-year average	Relative to 5-year average	Global exposure	Combined houseview allocation	5-year average	Relative to 5-year average
Total local exposure	61.55%	71.06%	Underweight	Total global exposure	38.40%	28.94%	Overweight
Cash	7.14%	7.64%	Underweight	Cash	6.49%	7.31%	Underweight
Bonds	30.97%	23.37%	Overweight	Bonds	19.55%	7.10%	Overweight
Property	3.67%	5.65%	Underweight	Property	0.67%	1.33%	Underweight
Equity	58.22%	63.34%	Underweight	Equity	73.29%	84.26%	Underweight

Sector outlook

	Bullish	Neutral	Bearish
Resources	3/7	3/7	1/7
Financials	4/7	3/7	0/7
Industrials	5/7	2/7	0/7
Small Caps	3/7	2/7	2/7
Mid Caps	3/7	4/7	0/7
Large Caps	6/7	1/7	0/7
Value	4/7	3/7	0/7
Growth	4/7	3/7	0/7

Which general valuation condition best describes the current SA equity market?



BULL AND BEAR | 7 November 2023 Page 3



Commodities

Expected price of oil, gold and platinum (\$)

Oil (per b	arrel)	Gold (per	ounce)	Platinum (p	er ounce)
Below \$80	0/8	Below \$1800	0/8	Below \$800	0/8
\$81 - \$85	2/8	\$1801 - \$1900	1/8	\$801 - \$850	0/8
\$86 - \$90	4/8	\$1901 - \$2000	6/8	\$851 - \$900	3/8
\$91 - \$95	2/8	\$2001 - \$2100	1/8	\$901 - \$950	3/8
Above \$95	0/8	Above \$2100	0/8	Above \$950	2/8

Economic indicators

Expected direction of local inflation and interest rates

	Inflation (CPI)	Interest rate (REPO)
Trending downward	3/8	4/8
Stable	5/8	4/8
Trending upward	0/8	0/8
Spiking upward	0/8	0/8

Local currency outlook

Rand/D	ollar	Rand/P	ound	Rand/I	Euro
Below R17.00	0/8	Below R22.00	2/8	Below R19.00	0/8
R17.01 - R18.00	3/8	R22.01 - R23.00	4/8	R19.01 - R20.00	6/8
R18.01 - R19.00	3/8	R23.01 - R24.00	2/8	R20.01 - R21.00	1/8
R19.01 - R20.00	2/8	R24.01 - R25.00	0/8	R21.01 - R22.00	1/8
Above R20.00	0/8	Above R25.00	0/8	Above R22.00	0/8



Currency preferences

Which valuation condition best describes the following currencies

	Overvalued	Fairly Valued	Undervalued
Rand	0/8	3/8	5/8
US Dollar	7/8	1/8	0/8
Euro	1/8	2/8	5/8
Sterling	2/8	1/8	5/8
Yen	0/8	3/8	5/8

Global economic indicators

Expected direction of global inflation and global growth

	Global Inflation	Global Growth
Trending upward	0/8	0/8
Stable	3/8	3/8
Trending downward	5/8	5/8

Which market do you think will outperform?

Developed	Emerging
2/8	6/8



Regional market outlook

Equities	Bullish	Neutral	Bearish
US	2/8	3/8	3/8
Euro-Zone	3/8	3/8	2/8
UK	3/8	4/8	1/8
Japan	2/8	6/8	0/8
Brazil, Russia, India, China (BRIC)	4/8	3/8	1/8
South America	1/8	7/8	0/8
Asia	4/8	3/8	1/8
Emerging Europe	3/8	5/8	0/8
- aropo			
Bonds	Bullish	Neutral	Bearish
	Bullish 4/8	Neutral 2/8	Bearish 2/8
Bonds			
Bonds US	4/8	2/8	2/8
Bonds US Euro-Zone	4/8 4/8	2/8 2/8	2/8 2/8
Bonds US Euro-Zone UK	4/8 4/8 4/8	2/8 2/8 2/8	2/8 2/8 2/8
Bonds US Euro-Zone UK Japan Brazil, Russia, India, China	4/8 4/8 4/8 0/8	2/8 2/8 2/8 5/8	2/8 2/8 2/8 3/8
Bonds US Euro-Zone UK Japan Brazil, Russia, India, China (BRIC)	4/8 4/8 4/8 0/8	2/8 2/8 2/8 5/8 4/8	2/8 2/8 2/8 3/8 3/8

Glacier Financial Solutions (Pty) Ltd. | A member of the Sanlam Group | Reg No 1999/025360/07 | Licensed Financial Services Provider | Private Bag X5, Tyger Valley, 7536 | Email: client.services@glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Tel: +27 21 947 9210 | Website www.glacier.co.za | Website www.glacier.co.za | Website www.glacier.co.za | Webs

This document is intended for use by intermediaries. The information contained in this document has been recorded and arrived at by Glacier Financial Solutions (Pty) Ltd in good faith and from sources believed to be reliable, but no representation or warranty, expressed or implied, is made as to its accuracy, completeness or correctness. The information is provided for information purposes only and to assist the financial intermediary to submit an investment proposal to the client and should not be construed as the rendering of investment advice to clients.

BULL AND BEAR | 7 November 2023 Page 6