



PRIVATE Wealth

2022: THE YEAR OF CHANGE

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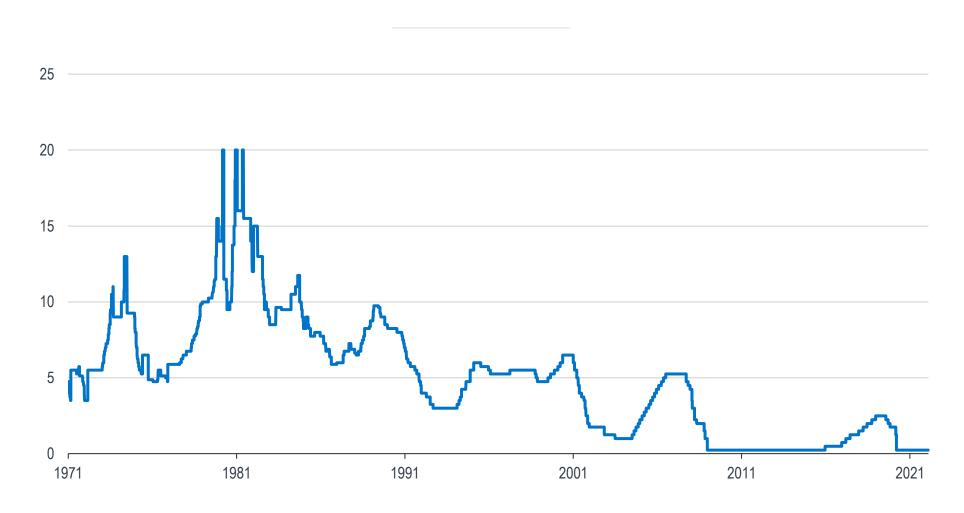


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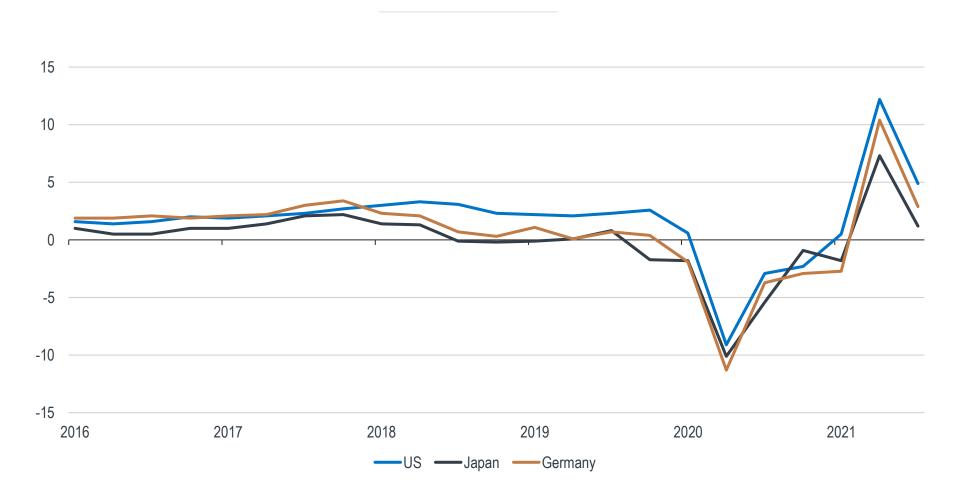
- 1. The investment anchors of 2021
- 2. The clock is moving
- 3. Investor change: start of next cycle?
- 4. Proposed portfolio positioning



POLICY INTEREST RATES LOW GLOBALLY



STRONG GLOBAL ECONOMIC RECOVERY



MATERIAL OUTPEFORMANCE OF GROWTH SHARES SINCE 2007

MSCI World Growth relative to MSCI World Value

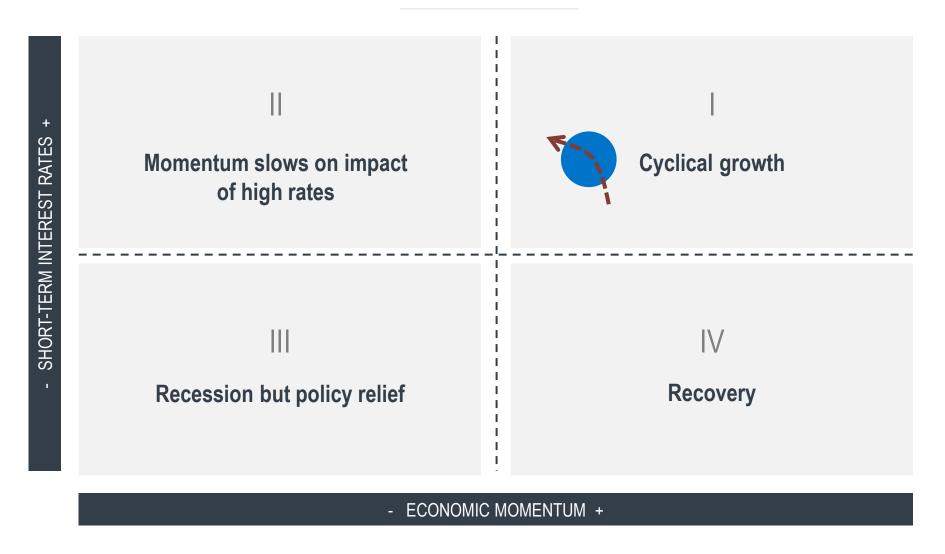




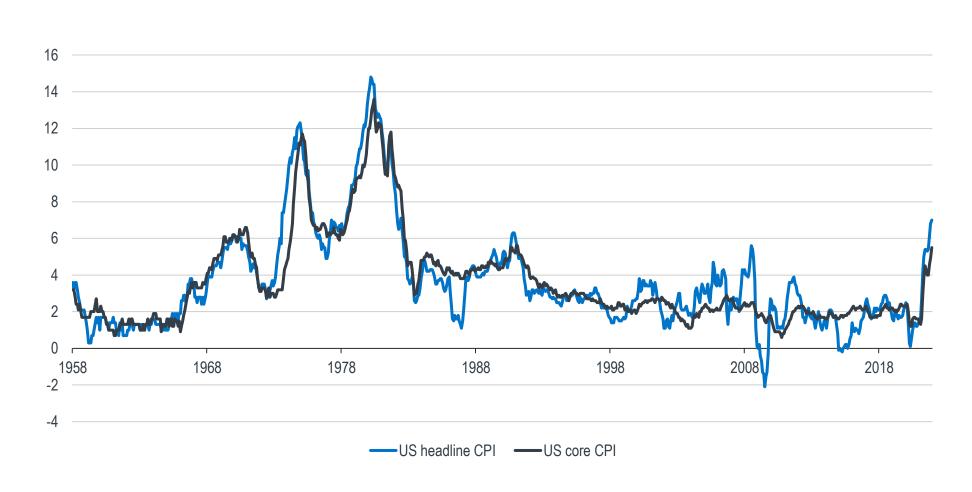
Source: Bloomberg

2 CLOCK IS MOVING

INVESTMENT CLOCK – CURRENT POSITION

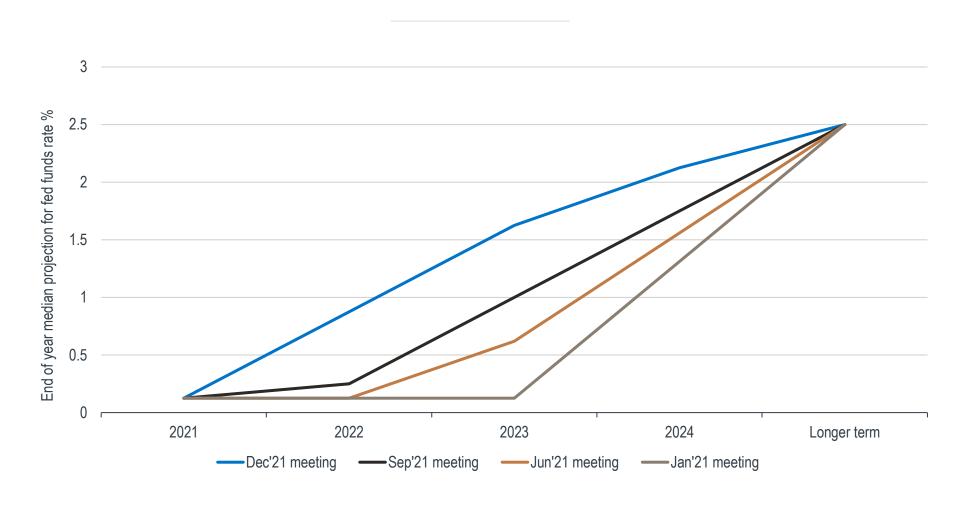


INFLATION UNDENIABLY A GLOBAL PROBLEM

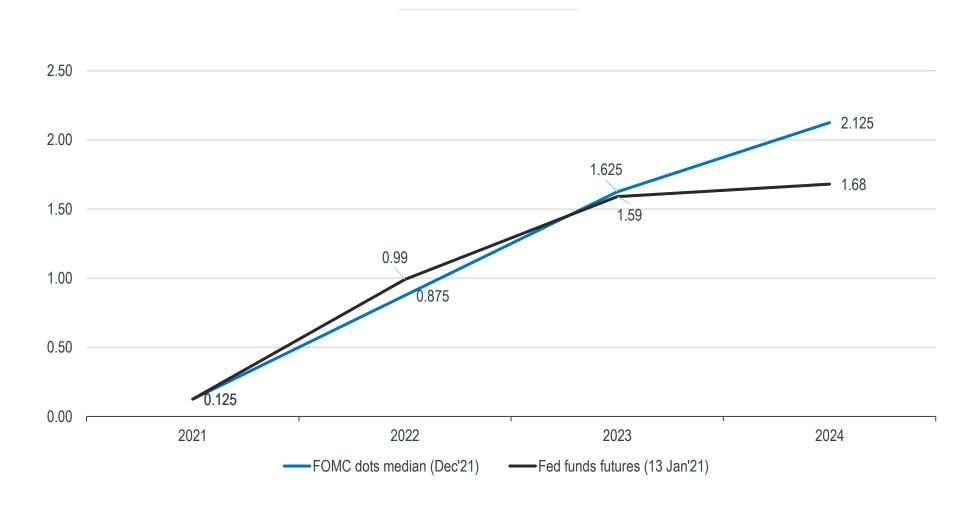


FOMC MEMBERS HAVE ACCELERATED EXPECTATIONS OF RATE HIKES

Movement in median dot plot by FOMC members



US INTEREST RATES: FED VERSUS THE 'MARKET'



Source: Federal Reserve; Bloomberg

ECONOMIC RESPONSE TO RATE HIKES

US hiking cycle summary statistics

HIKING CYCLE TIMING		FED FUNDS RATE (%)			NEXT RECESSION		
START	END	MONTHS	START	END	TOTAL HIKE	DATE	MONTHS
15/04/1955	23/08/1957	28	1.50	3.50	2.00	Aug 57	28
12/09/1958	11/09/1959	12	1.75	4.00	2.25	Apr 60	19
17/07/1963	04/04/1969	69	3.00	6.00	3.00	Dec 69	77
01/03/1972	01/05/1974	26	3.50	13.00	9.50	Nov 73	20
01/12/1976	03/03/1980	39	4.75	20.00	15.25	Jan 80	37
07/08/1980	05/12/1980	4	9.50	20.00	10.50	Jul 81	11
02/05/1983	21/08/1984	15	8.50	11.75	3.25	Jul 90	86
16/12/1986	04/09/1987	9	5.88	7.25	1.37	Jul 90	43
29/03/1988	24/02/1989	11	6.50	9.75	3.25	Jul 90	28
04/02/1994	01/02/1995	12	3.00	6.00	3.00	Mar 01	85
30/06/1999	16/05/2000	11	4.75	6.50	1.75	Mar 01	21
30/06/2004	29/06/2006	24	1.00	5.25	4.25	Dec 07	42
16/12/2015	19/12/2018	36	0.125	2.375	2.25	Feb 20	50
Average 23		4.14	8.88	4.74		42	
Median 15		15	3.50	6.50	3.00		37

- Irrespective of the time to the following recession, a common pattern seen across hiking cycles is that growth tends to slow in the year after the hikes have commenced.
- On average, real GDP growth in the first year of the hiking cycle was +4.8%, but that slowed to +2.7% in the second year, and +2.1% in the third year.



AVERAGE MONTHLY RETURNS (SINCE 1995) – PATTERN

AVERAGE MONTHLY RETURN (LAGGED 3M)	QUARTILE					
	I	=	III	IV		
MSCI World	1.25%	1.56%	-0.82%	1.55%		
MSC World Financials	1.11%	1.70%	-1.04%	1.38%		
MSCI World Consumer Staples	0.40%	0.97%	0.28%	1.37%		
MSCI World Mining	1.61%	0.22%	-1.03%	1.82%		
MSCI World Technology	1.98%	2.80%	-0.96%	1.99%		
JSE All Share in USD	1.79%	1.26%	-0.84%	1.49%		
Gold	0.40%	-0.33%	1.16%	0.78%		
Barclays Global Bond Index	0.06%	0.11%	0.91%	0.57%		
Global government inflation linked index	0.32%	0.31%	0.62%	0.74%		

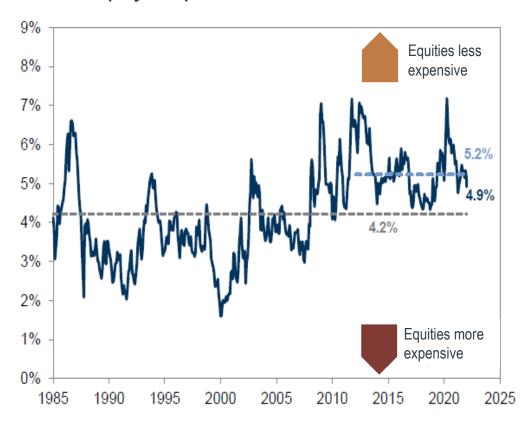
Source: SPW Research, Bloomberg

RETURNS DASHBOARD – 31 JANUARY 2022

RETURNS IN USD	2020 CY	2021 CY	2M
MSCI World Index	15.9%	21.8%	-1.2%
MSCI atula indicas			
MSCI style indices MSCI World Growth	33.8%	21.2%	-7.4%
MSCI World Growth	-1.2%	21.2%	5.2%
MSCI World Value MSCI World Quality	22.2%	25.7%	-4.5%
MSCI World Momentum	28.3%	14.6%	-6.4%
Woor world worlendin	20.370	17.070	-0.470
Returns by geography/sector			
S&P500	18.4%	28.7%	-0.9%
Nasdaq Composite	44.9%	22.2%	-8.3%
FTSE 100	-9.0%	17.4%	7.3%
MSCI EM	18.3%	-2.5%	-0.1%
MSCI China	29.5%	-21.7%	-6.0%
MSCI EM ex China	12.5%	10.0%	3.0%
MSCI World Technology	44.3%	30.1%	-6.1%
MSCI World Financials	-2.1%	28.7%	5.0%
MSCI World Consumer staples	8.5%	13.7%	5.3%
MSCI World Healthcare	14.1%	20.3%	-0.5%
MSCI World Energy	-30.4%	41.8%	20.1%
MSCI World Mining	25.4%	15.4%	8.3%
JSE All Share	1.9%	19.0%	9.7%
	110 /0	10.070	011 70
Barclays Global Bond aggregate index	9.2%	-4.7%	-2.2%
Global listed real estate (GPR250)	-7.6%	28.5%	0.4%
Change in 10-year US Treasury bond rate	-100	60	33

US EQUITY VALUATION

S&P 500 equity risk premium



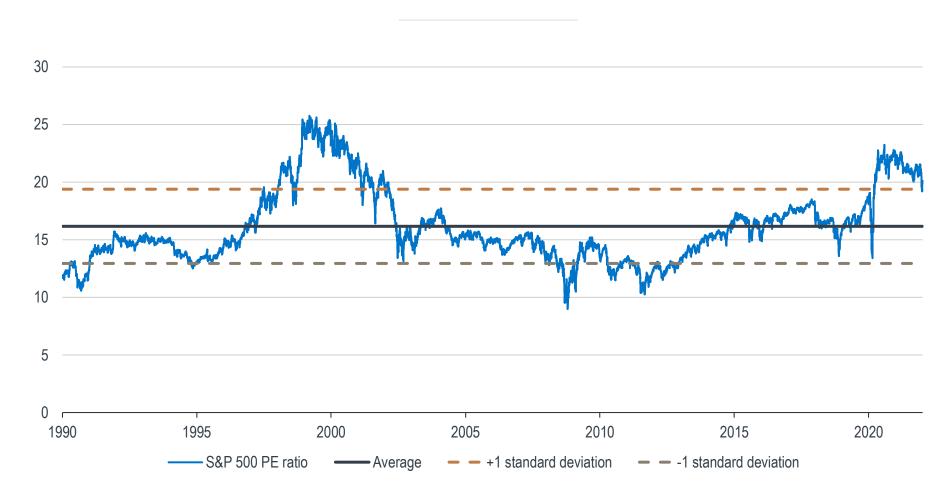
Source: Goldman Sachs

- Expensive in terms of own history
 - High PE multiples
 - High earnings growth
 - 10% ahead of its long-term trend
- Not expensive relative to current long bond yields
- Equity risk premium* above 40-year mean
- Rating of market can absorb risk free rate of 2%

^{*} Market's expected equity return over and above the risk-free rate of return.

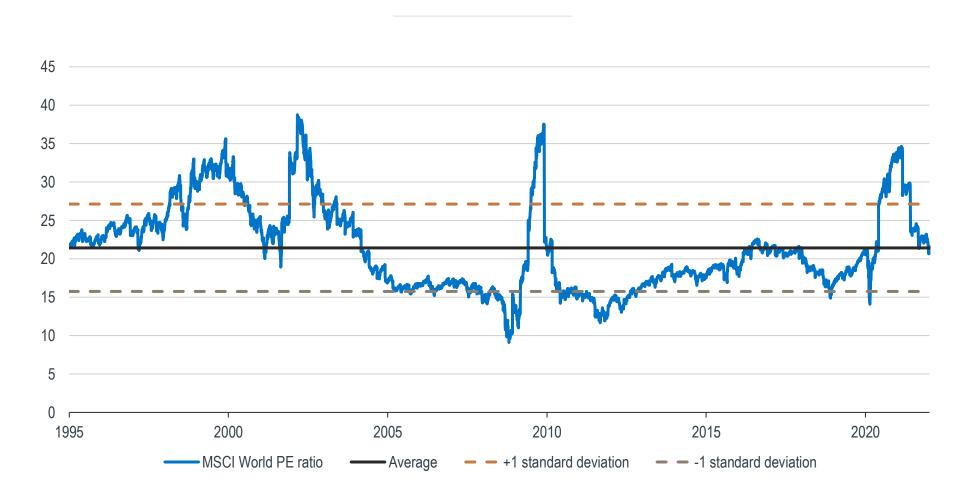
US EQUITIES

12-month blended forward PE



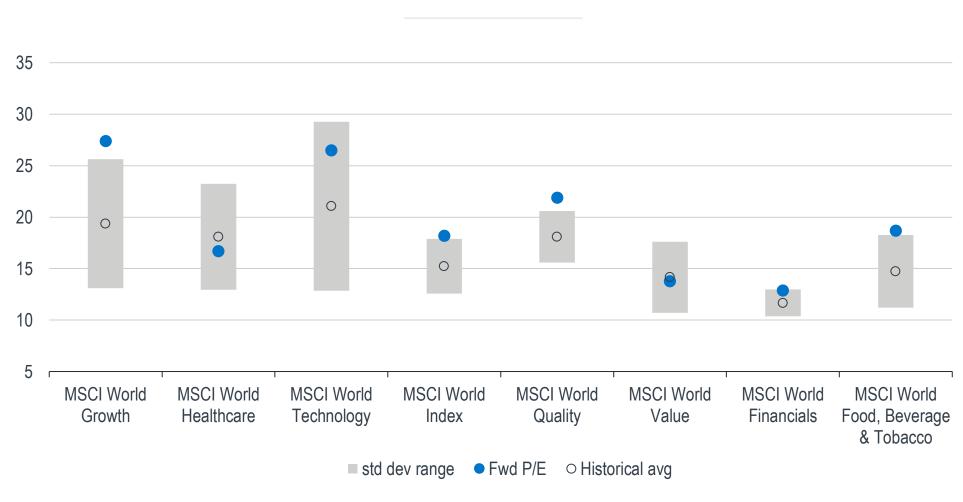
EQUITIES VALUATION

MSCI trailing PE

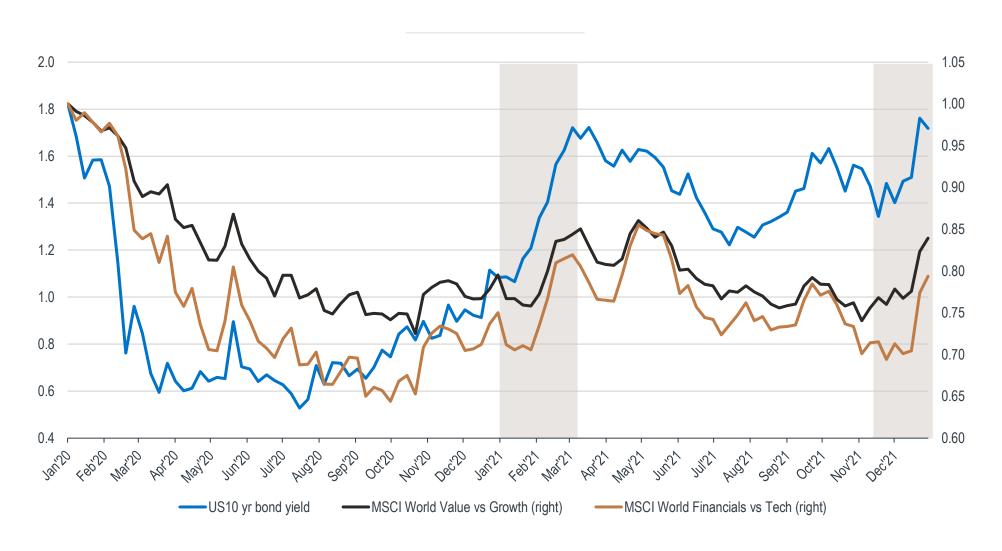


VALUATION DISPERSION IN GLOBAL EQUITIES

Forward P/E multiples relative to history



SECTOR ROTATION IN LINE WITH DIRECTION OF BOND YIELDS



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SA EQUITIES – VALUATION SNAPSHOT

12 Jan 2022 (September 2021)

	ALSI	ALSI EX- NASPERS/PROSUS
Dividend Yield	4.3% (4.1)	4.7%
P/E	12.3 (12.4)	12.5
Forward P/E	10.7 (9.4)	10.4
Price to Cash Flow Ratio (P/CF)	8.7 (8.1)	7.8
Price to Book Ratio (P/B)	2.2 (1.92)	2.1
PEG Ratio Forward 12m	1.8 (1.68)	1.9

US 10-YEAR TREASURY PROSPECTIVE RETURNS (JAN 2022)

		EXIT YIELD IN 3 YEARS					
	0.5%	1.0%	1.5%	2.0%	2.5%	3.0%	
3-year annualised total return	4.4%	3.3%	2.2%	1.2%	0.1%	-0.9%	
Current 10-year Govi yield	1.74%						

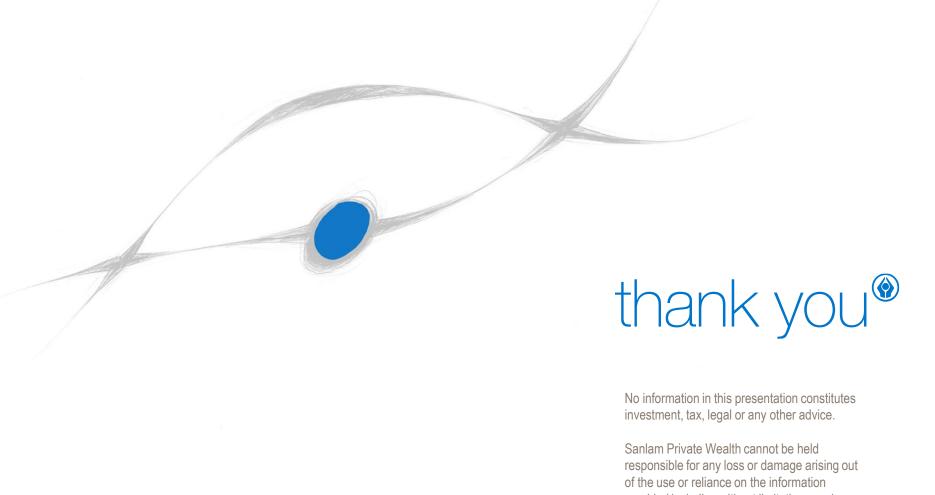
Source: SPW Research, Bloomberg

SANLAM PRIVATE WEALTH VIEW

- Progression in investment clock
 - Economic growth slowing
 - Interest rates higher

- Investors have shifted expectations
- Yet, clear forecast risks

- At high level traditional asset classes offer muted prospective returns
- Portfolio structuring needs granular approach
- Ocrrect
 geographies and
 sectors likely to
 make material
 difference in
 equities
- Fixed interest diversifies risk but hardly offers longterm return solution



provided including without limitation, any loss of profit or any other damage, direct or consequential.

The views expressed herein do not necessarily reflect the views of the Sanlam Group as a whole or any part thereof.