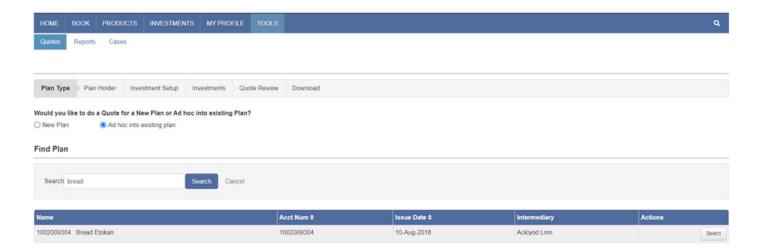


Make an additional offshore investment in just a few clicks

At Glacier International we are committed to ensuring that doing business with us is effortless. We want to ensure that, as an intermediary, you get to spend more time building relationships with your clients than attending to administration. That means that we are constantly improving and streamlining our processes, and introducing technology and features that allow you to execute tasks quickly and efficiently. The **Glacier International Additional Offshore Investment** feature helps to achieve exactly that, through automating a previously manual and administration-intensive additional investment process.

What to know about the Glacier International Additional Offshore Investment feature

- Everything can happen online. There really is no need for paper processing. Our world has moved into
 the digital realm and continues to do so, at an incredible pace every day. The Online Additional
 Offshore Investment feature solves your clients' needs as well as some administrative challenges you
 may have experienced.
- Your clients must have activated their web accounts.
- Although we encourage digital transactions, the **manual processes** may still be used by those clients who prefer to do things manually.



- The new process is efficient. There is less administration with little to no paperwork, and it involves an end-to-end process of a few clicks within our system.
- The process is simple and saves you time. The new process frees up time for you to focus on other things. And it's even quicker when you use the following functionality:
 - 1. Load Previous SOW selections
 - 2. Previous Client Authorisation.

The screenshots below illustrate the functionality and the steps to making an online ad hoc investment



Ad hoc Investment for Plan # 1002009304



• Finalise your client's ad hoc investment - **from quote stage to the inception date** - within the same platform, seamlessly.

Quote Screen

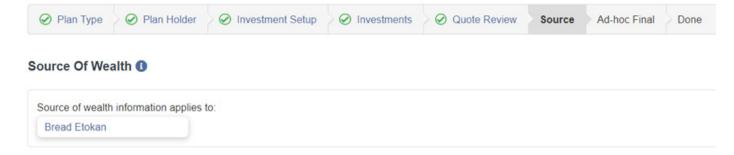
| НОМЕ | воок | PRODUCTS | INVESTMENTS | MY PROFILE | TOOLS | |
|--------|---------|----------|-------------|------------|-------|--|
| Quotes | Reports | Cases | | | | |

Ad hoc Investment for Plan # 1002009304



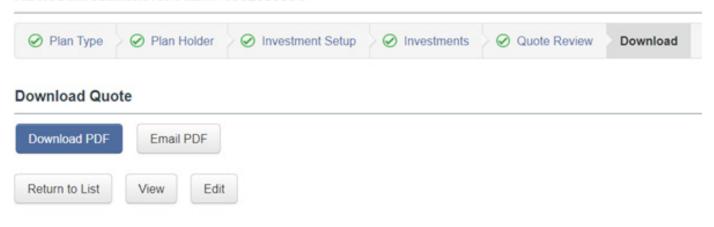
Application Screen

Ad hoc Investment for Plan # 1002009304



• **Get an improved customer experience** and transparency as your clients can review their quotes to make an informed decision.

Ad hoc Investment for Plan # 1002009304



• Experience improved security through two-factor authentication. Your client must have activated their web account. Authentication will happen via the registered contact details on IMS.

Authenticate first before signing

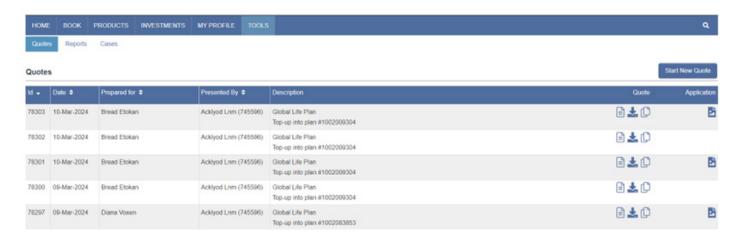
We will send a text message (SMS) with a code to the mobile phone number ending in 9603

Send text message 🗩

Pending for Advisor signature

Previous

 The Quote Repository allows you to keep the quote in draft mode until reviewed and approved by your client.



A step closer to simple offshore investing

The Glacier International Online Offshore Additional Investment feature is available on the Glacier International Investment Platform. While the manual quotation and application methods will continue to work as normal, the adoption of the online process brings you a step closer to investing offshore simply and efficiently.

To find out more about the **Glacier International Online Additional Investment** feature, reach out to your Glacier International **business development manager.**

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