



PRIVATE Wealth

FIDUCIARY, TAX AND ADVISORY SERVICES

“THE FUTURE OF GLOBAL ESTATE
PLANNING”

03 February 2023



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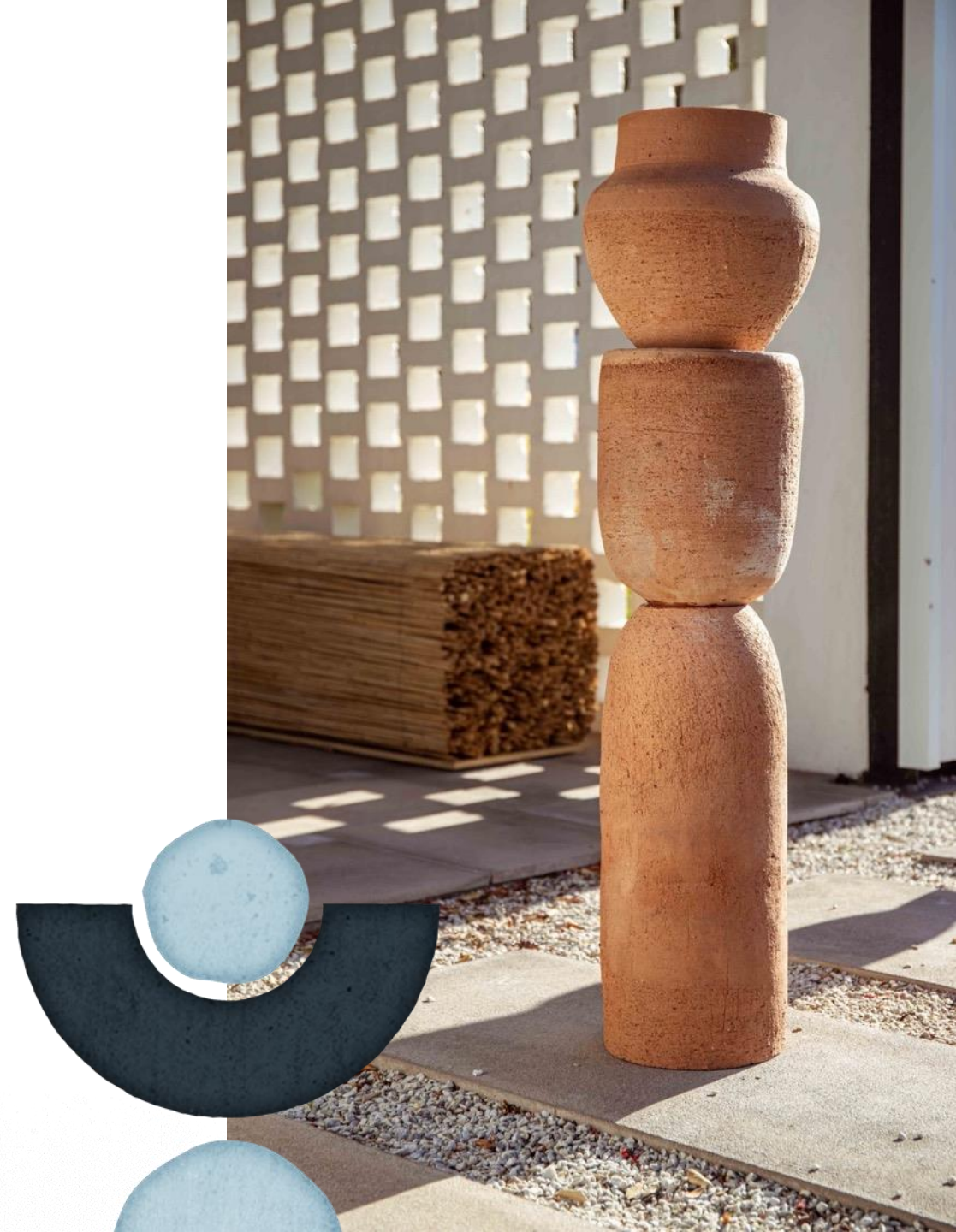
CASE STUDY

- ④ Husband and wife
 - ANC with accrual
 - Will in Afrikaans
 - 3 children – in US, UK and Australia

- ④ Personal assets
 - Residential
 - Share portfolio

- ④ SA trust – R30m
 - Trustees: husband, wife and child in Australia
 - Beneficiaries: husband, wife, five children and descendants

- ④ Offshore assets
 - Funds EUR1m
 - UK and US situs assets
 - GBP500 000
 - US\$1m
 - Global Life Plan



RISK FACTORS

Last will and testament

- ⤵ Is the will validly signed?
- ⤵ Afrikaans
- ⤵ Are there offshore assets in your personal name?
- ⤵ Does the executor have the necessary skills?
- ⤵ Guardian for minor children
- ⤵ Testamentary trust for minor children



Offshore will for offshore assets

- ⤵ Grant of probate
- ⤵ Estate taxes / inheritance taxes to be paid within 9-12 months from date of death
- ⤵ Different terminology
- ⤵ Sworn translation
- ⤵ Court sealed documents (Will, LOE etc)



Structures

- ⤵ SA trust – trustees and beneficiaries
- ⤵ Company – directorship
- ⤵ Offshore structures



Next generation

- ⤵ Financially astute
- ⤵ Special needs
- ⤵ SA residents
- ⤵ Residing abroad



Sufficient liquidity

- ⤵ Estate duty
- ⤵ Executors' fees
- ⤵ Debts and expenses
- ⤵ Offshore estate taxes / inheritance taxes
- ⤵ Cash bequests



Transfer wealth

- ⤵ Estate planning strategies
- ⤵ Family dynamics
- ⤵ Use existing structures or set up new structures



GOING GLOBAL – LEGACY PLANNING

④ Worldwide assets

- Offshore funds
- Situs assets
- IHT/estate taxes
- Grant of probate

④ Beneficiaries living abroad

④ Cessation of tax residency (emigration)

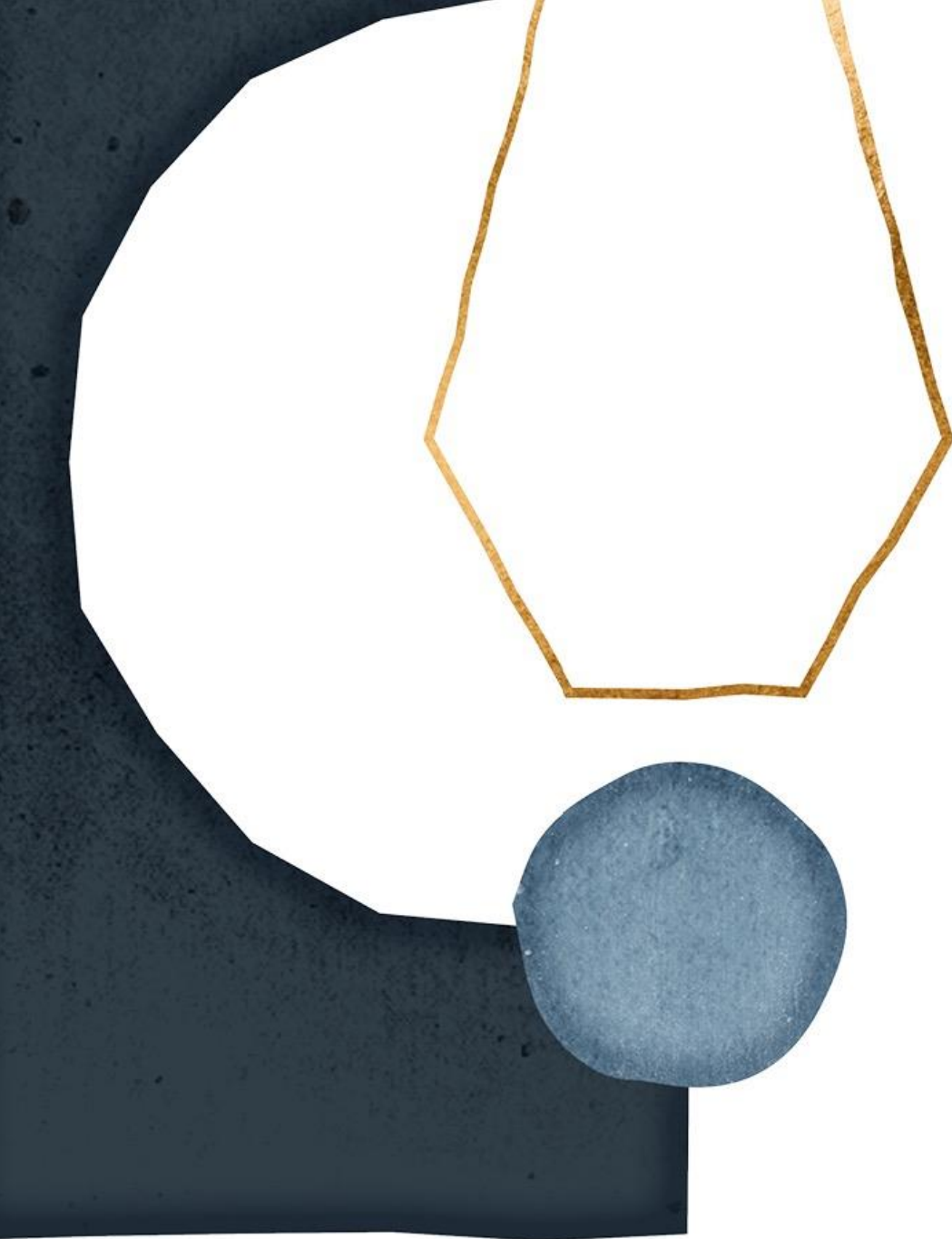
④ Structures

- Local trust
- Offshore trust
- Loan accounts
- Company
- GLP

④ Last will and testament

A COMPREHENSIVE SET OF SERVICES

ADVISORY SERVICES		FIDUCIARY SERVICES	TAX AND ACCOUNTING SERVICES	CLIENT SERVICE
LOCAL TAX ADVICE	OFFSHORE TAX ADVICE			
<ul style="list-style-type: none"> • Restructuring of assets • Individual taxes • Company taxes • Emigration / Cessation of tax residency • Advice on taxes for trusts • Reserve Bank Regulation • Writing of articles and presentations, internally and externally 	<ul style="list-style-type: none"> • Restructuring of offshore affairs • Situs taxes • Offshore inheritance taxes • Power of attorney to administer offshore estates • Offshore trust and company advice • Writing of articles and presentations, internally and externally 	<ul style="list-style-type: none"> • Drafting of local wills • Drafting of offshore wills • Drafting of trust deed • Independent trusteeship • Perform estate duty calculation • Administer deceased estates (local and offshore) • Client-facing 	<ul style="list-style-type: none"> • Annual financial statements for trust • Submission of tax returns for trust and individuals • Tax compliance • Provisional tax returns for trust, individuals and companies • Deceased estate tax returns pre-death and post-death • Tax clearance certificates 	<ul style="list-style-type: none"> • Enhance the client experience • Strengthen the client relationship • Provide the client with a holistic service • Provide clients access to a range of fiduciary and tax expertise and services within Sanlam Private Wealth



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