



THE GLACIER
PERSONAL PORTFOLIOS
PRESERVATION FUNDS

INTRODUCING GLACIER

Glacier by Sanlam brings together leading experts and respected financial services companies to meet clients' investment needs. We deliver focused financial services through specialist teams, and pride ourselves on being a chosen partner of acclaimed financial intermediaries through our superior solutions and our quality service.

Our collection of financial solutions has been designed to span a lifetime, and to fulfil the needs each life stage may bring – whether you are focusing on the creation or the preservation of your wealth.

Our offering encompasses local investments, including fixed-term investments and investments with guarantees, international investments, retirement saving solutions and retirement income solutions.

While each solution has its own distinct purpose, they all share the world-class quality and commitment that have come to distinguish Glacier.



WHAT DO MY INTERMEDIARY AND I CONSIDER BEFORE INVESTING?

Your investment objectives

Your time horizon

Protection from inflation

Investments that best suit your needs

PREPARE FOR RETIREMENT

Saving enough for retirement is one of your greatest priorities, and also possibly one of your biggest concerns. You can start laying the foundation for a bright future today with a choice of retirement saving solutions from Glacier. Whichever option you choose, we will help you retire with confidence.





THE GLACIER PERSONAL PORTFOLIOS PRESERVATION FUNDS AT A GLANCE

Preservation funds are suitable if you already have retirement savings from an employer's retirement fund and you want to preserve these savings on leaving the employer.

WHY INVEST IN A PRESERVATION FUND THROUGH GLACIER?

What you may need:	What the Glacier Preservation Funds offer:
A flexible way to retain your retirement savings when you leave an employer	Before reaching retirement, whenever you have the option to withdraw from an employer's approved pension or provident fund, you can transfer your withdrawal benefit into our Pension Preservation Fund or Provident Preservation Fund.
Assurance that the investment choices of your intermediary are based on reliable research	Glacier research does ongoing evaluations of the underlying collective investment funds available via Glacier, and gives intermediaries the support they need to make informed investment decisions.
The ability to choose a retirement age	You can choose when to retire from the investment, as long as this is after age 55.
A seamless transfer on retirement	There is no administration cost to transfer your investment to a Glacier Investment-Linked Living Annuity.
A tax-efficient solution	Preservation funds allow you to grow your capital, while enjoying tax advantages. The build-up of the capital within the investment does not attract income tax or capital gains tax.

A woman with dark, curly hair is shown in profile, playing a violin. She is looking upwards and to the right. The violin is a rich, warm brown color. She is wearing a dark, long-sleeved top. The background is a plain, light-colored wall. A blue rectangular overlay is positioned on the left side of the image, containing the text 'THE PERSONAL PORTFOLIOS PRESERVATION FUNDS'.

THE PERSONAL
PORTFOLIOS
PRESERVATION
FUNDS

PRESERVE AND GROW YOUR RETIREMENT SAVINGS WHEN YOU LEAVE YOUR EMPLOYER

Building wealth often requires a move from one employer to another. Preserve your existing retirement savings in a flexible investment and continue working towards your goal of a comfortable retirement.

You can invest the proceeds of your pension or provident fund in one of our Preservation Funds if you leave your employer. You cannot make regular contributions to your preservation fund.

THE PERSONAL PORTFOLIOS PRESERVATION FUNDS

Minimum contribution: **R100 000 lump sum**

Investment period: **Until at least age 55**

Features

- Complete flexibility to change your underlying investments
- Freedom to move your money to another retirement fund without any penalty

PENSION PRESERVATION FUND VERSUS PROVIDENT PRESERVATION FUND

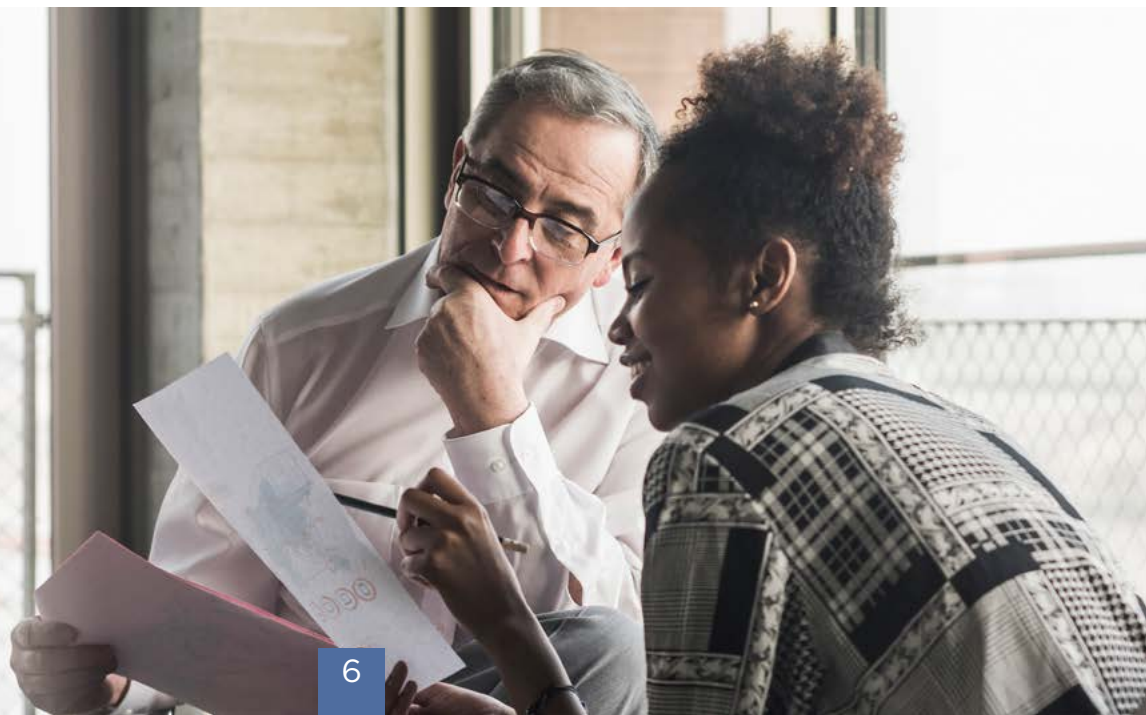
Pension Preservation Fund

Can pay up to one-third of the benefit as a lump sum on retirement. The remaining two-thirds must be paid into a product that provides an income, such as a living annuity or a life annuity, or a combination of the two.

Provident Preservation Fund

Can pay up to one-third of the benefit as a lump sum on retirement. The remaining two-thirds must be paid into a product that provides an income, such as a living annuity or a life annuity, or a combination of the two. Contributions made to a provident fund or provident preservation fund before 1 March 2021* are available as a lump sum on retirement. If a member was 55 or older on 1 March 2021*, the full retirement benefit is available as a lump sum at retirement.

*See "Legislative changes from 1 March 2021 affecting provident funds and provident preservation funds" on p 8.





A SENSIBLE FOUNDATION FOR A COMFORTABLE RETIREMENT

GLACIER'S PRESERVATION FUNDS OFFER YOU:

- **Continuity:** Your accumulated retirement capital is preserved. On retirement, you can seamlessly transfer your retirement savings to a retirement income product, such as a living annuity, on Glacier's platform.
- **Protection:** Your preservation fund investment will be protected against creditors.
- **Tax efficiency:** No tax is payable on interest, dividends or capital gains.
- **Access to your money:** You can make one withdrawal before retirement. Although a withdrawal may not be advisable, you may withdraw all your money or part thereof.

MAKING THE INVESTMENT

You can contribute to a preservation fund by transferring your benefits from another approved fund, such as an employer's pension or provident fund, or a pension preservation fund or a provident preservation fund. A minimum lump sum investment of R100 000 is required.

You can invest in a way that suits your unique financial circumstances and tolerance for risk.



LEGISLATIVE CHANGES FROM 1 MARCH 2021 AFFECTING PROVIDENT FUNDS AND PROVIDENT PRESERVATION FUNDS

Before 1 March 2021, at retirement, members of provident funds or provident preservation funds could elect to take their entire retirement benefit as a lump sum. Alternatively, members had the option, but not obligation, to take part of their benefit as a lump sum and annuitise the remainder by purchasing a compulsory annuity to provide them with an income during retirement.

As of 1 March 2021, however, the treatment of benefits at retirement will be determined by whether the benefits have vested or non-vested rights attached to them:

FOR EXISTING MEMBERS YOUNGER THAN 55 ON 1 MARCH 2021, AS WELL AS NEW MEMBERS WHO JOINED ON OR AFTER 1 MARCH 2021:

- Contributions made to a provident fund or a provident preservation fund before 1 March 2021 plus growth thereon will have vested rights attached to them.

- Contributions made from 1 March 2021 plus growth thereon will not have vested rights attached to them, in this context meaning that the member will be required to annuitise the proceeds at retirement, which means placing at least two-thirds in a product that will provide them with an income during retirement.
- Should the value of the non-vested fund benefit be R247 500 or less at retirement, the full benefit can be taken in cash.

FOR MEMBERS AGED 55 OR OLDER ON 1 MARCH 2021:

- Contributions made to a provident fund or a provident preservation fund before 1 March 2021 plus growth thereon will have vested rights attached to them.
- If the member remains a member of the same fund until retirement, all contributions from 1 March 2021 onwards will also form part of the amount that has vested rights attached to it.

HOW IT WORKS

YOU ARE IN CONTROL

Glacier, as an administrative financial services provider, administers the investment. We provide the investment platform and execute your instructions. You select the underlying investment options and instruct Glacier when and how to adjust your investment. Your financial intermediary will provide you with advice and help you manage your investment in accordance with your retirement objectives and tolerance for risk.

Within our retirement saving solutions, you can:

- invest your money in a range of investment options,
- structure your investment in accordance with the level of risk you are willing to tolerate,
- switch between investment choices as your needs and circumstances change, and
- obtain around-the-clock online access to view and transact on your investments.

AVAILABLE INVESTMENT OPTIONS

- Glacier offers the widest range of collective investment funds, managed by respected collective investment management companies, with exposure to a variety of asset classes.
- You may also invest in wrap funds, managed by discretionary investment managers.
- You can invest a portion of your investment amount in a portfolio of listed shares.
- For more risk-averse investors, we offer a select range of investment options that offer some protection against adverse market conditions.

WRAP FUNDS

A wrap fund is a portfolio consisting of underlying collective investment funds managed or “wrapped” according to a specific investment mandate.



We empower your intermediary to help you make appropriate decisions.

Glacier's research team conducts ongoing, robust fund research and provides valuable insights to help intermediaries make informed investment choices for their clients.

YOU HAVE ACCESS TO YOUR FUNDS

Withdrawal

You are allowed to make one withdrawal from the fund before retirement. Up to 100% of the underlying fund value can be withdrawn, provided there are no restrictions placed on the investment by the transferring fund. Any remaining amount will remain invested until retirement, death or disability.

Retirement (including early retirement due to disability)

You may retire from the fund at any time from the age of 55. You will be able to take up to one-third of the benefit as a lump sum payment. Contributions made to a provident or provident preservation fund before 1 March 2021* are also available as a lump sum on retirement. Any remaining amount must be used to buy an annuity to provide you with an income during retirement.

Death

If you die before becoming entitled to a retirement benefit, the value of the underlying investments will be available to your dependants. In accordance with law, however, the trustees of the fund make the final decision about how and to whom the benefit is to be allocated after taking into account your dependants' needs.

Emigration

Preservation fund members who officially emigrate from South Africa, or who leave the country due to an expired visa, may withdraw their funds before retirement, even if a withdrawal has already been made. The withdrawal may be subject to tax.

*See "Legislative changes from 1 March 2021 affecting provident funds and provident preservation funds" on p 8.

INVESTING IS NOT WITHOUT RISK, AND RETURNS ARE NOT GUARANTEED

Financial markets are unpredictable and fluctuate daily. The value of your investment can therefore rise and fall, and there is no guarantee with respect to either the capital or the return on the investment. Your financial objectives and personality determine how much investment risk you are willing to take on, and your financial intermediary will help you determine the level of risk that is right for your personal circumstances.

REGULATION 28

Certain assets within investment funds are considered more risky than others. Regulation 28 of the Pension Funds Act limits exposure to the various asset classes in which you can invest your pre-retirement savings.

Regulation 28 prescribes that the fund, and therefore each member, must comply with the maximum asset class exposure limits. Some of the applicable limits are 75% exposure to equities, 15% to private equity, 25% to property and 10% to hedge funds. The total asset class exposure is further limited to 45% to direct infrastructure and 45% to foreign assets (outside South Africa).

FEES AND CHARGES ARE PAYABLE

Fees are charged for the administration and management of your investment. Glacier's annual administration fee and the annual financial intermediary fee are deducted by repurchasing units from the investment.

Glacier's administration fees

Glacier charges an annual administration fee.

If you wish to enhance your investment with shares or wrap fund options, additional fees will apply.

Financial intermediary fees

You and your financial intermediary agree on the fees for their financial advice and services provided. You may renegotiate these fees at any time.

Investment management fees

The managers of the investment options you select will charge a fee. The fees are set out in the application form, investment confirmation, applicable mandates and fund fact sheets.

Value-added tax (VAT) payable on fees

VAT is payable on fees where applicable.

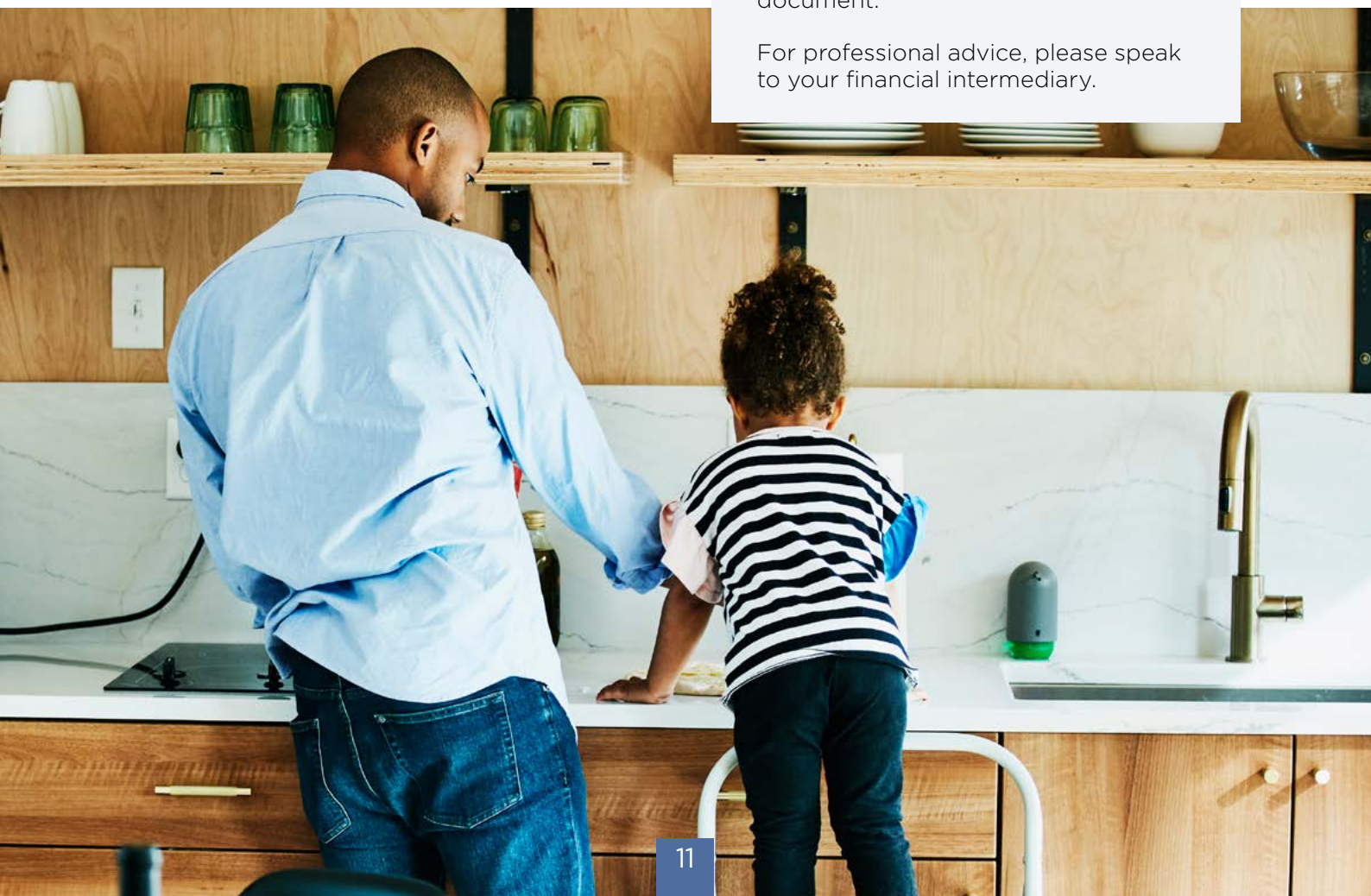
LET US EXCEED YOUR EXPECTATIONS

We value our clients and want to provide you with the best service. That is why we welcome your feedback. If you are dissatisfied with any aspect of our service or products, please tell us. Our team will investigate and aim to resolve the matter in a fair and efficient manner.

This document is intended for use by clients, alongside their financial intermediaries.

The information in this document is provided for informative purposes only and should not be construed as the rendering of advice. Although we have taken reasonable steps to ensure the accuracy of the information, neither Sanlam nor any of its subsidiaries accept any liability whatsoever for any direct, indirect or consequential loss arising from the use of or reliance in any manner on the information provided in this document.

For professional advice, please speak to your financial intermediary.





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