

# Peace of mind in trying times

By Linda Blom, Business Development Manager

Volatility in the market has led even the most upbeat, informed client to be wary of the rollercoaster ride in the investment world, and this has led to an increased demand for guarantees.

Sanlam has designed the Wealth Edge Endowment Plan specifically to cater for this demand by offering a unique, built-in unit price guarantee – a first in the industry.

Enjoy up to a 95% guarantee on the highest unit price reached during the five-year period of your investment, with a minimum of 100% guarantee on the initial unit price. The [Wealth Edge Endowment Plan](#) offers the peace of mind that few products do in trying financial times.

As with all investment decisions, it is always important to consult with your financial intermediary.

Click [here](#) for more information on the Wealth Edge Endowment Plan.

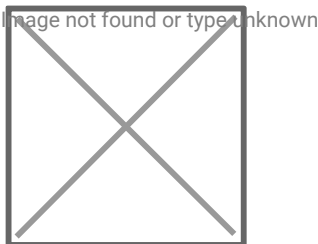
More detailed information around the optional investment guarantee can be found [here](#).

The Wealth Edge Endowment Plan is underwritten by Sanlam Developing Markets Limited and administered by Sanlam Life Insurance Limited.

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## Linda Blom



Linda joined Glacier as business development manager (BDM) for Glacier life investments in August 2016. Linda's varied experience and undisputed skills bode well for the support she renders to other BDM's and the business development co-ordinators (BDC's) in Glacier's Team North. Her specialist knowledge on both Sanlam life and investment products is invaluable to her colleagues, as are her many years of training and presenting. Linda attained a Bachelor of Commerce degree in Financial Management from the University of Johannesburg (formerly the Rand Afrikaanse Universiteit) in 1996.

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