# 2020 Glacier Life Investments Webinar

At the 2020 Glacier Life Investments Webinar, our experts showcased some of our classic products with new generation features to help intermediaries create the most suitable investment solutions throughout their clients' lives.

Retirement income also came into focus, drawing attention to solutions that can be combined in a simple way to ensure that investors have access to the classic as well as the more contemporary. All of the Webinar content is right here to peruse and use.

Click <u>here</u> for a summary of Kevin Lings' Economic overview. For a summary of our experts' presentations, click <u>here</u>.

#### **Speaker Presentations**

- Economic overview Kevin Lings
- Discretionary product options and advantages Linda Blom
- Discretionary Income options Siba Mgijima
- <u>Retirement income solutions Yusuf Moosa</u>
- Navigating unprecedented markets Dean de Nysschen
- <u>The tortoise and the hare Waldette Stoffberg</u>
- Why does the market change daily Shawn Phillips
- Compulsory product options and advantages -Linda Blom
- Why use combinations Sherwin Govender
- <u>Combination Illustrations Rocco Carr</u>

### Supporting marketing material

<u>The Glacier Sustainable World Enhancer</u> <u>The new Sanlam Life Annuities & Investments Quote System</u> <u>The Sanlam Income with Capital Preservation Plan</u>

Audio Clips

## <u>Leaving a legacy by Linda Blom</u> Sanlam Income with Capital Preservation Plan by Siba Mgijima

#### Webinar Recordings

## Day One recording Day Two recording

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