

# What it takes to live a fulfilling life – now and in the years ahead

By Khanyi Nzukuma, Chief Executive

*“Have a plan for how you are going to fill your days, weeks and years to get the most out of this special time.”*

This was the resounding feedback we received in 2017 when Glacier interviewed 82 retired South Africans as part of research to better understand the ingredients of a healthy and fulfilling retirement.

## Importance of planning

The group of people interviewed had all retired with a relatively comfortable income – which underpinned their optimism – but they also gave insight into other important, but very often neglected, considerations.

It was clear that the more successful retirees had done extensive planning upfront – not just around their finances, but also around how they planned to stay connected, give back and spend their days. A successful working career doesn't just happen without planning, and the same applies to a successful retirement.

These are some of the areas that were highlighted:

1. *Financial Security* | Of the participants who felt secure about their finances, over 80% had consulted with a financial adviser. Those with regrets wished they had spent less lavishly and started saving a lot earlier. All were aware of the need to continue to meet with an adviser throughout retirement to ensure they could continue to maintain their lifestyle.
2. *Good Health* | Advice from the research participants was to incorporate exercise into your daily routine. Good physical and mental health are crucial to a happy retirement. Staying busy is equally important – to keep negativity and declining fitness in check.
3. *Staying Connected* | The options to stay connected are endless. Many people see this as a chance to start a small business. Others choose to get involved in community work and volunteering. But all the retirees interviewed said that they felt good when they were able to

give back and that it gave meaning to their daily activities.

4. *Looking forward with positivity* | This is a big one. Many of the sample interviewed suggested drawing up a daily schedule and sticking to it. They had things to do, places to visit and people to meet. While spending time with their grand-children was important, they weren't sitting around waiting for them to visit.

These are some of the activities that our respondents had prioritised:

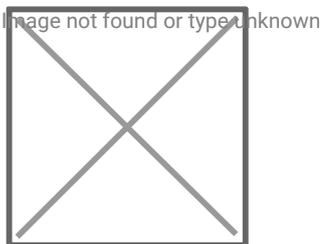
- A daily surf (70-year-old female)
- Founding a jazz band and music society (65-year-old male)
- Finishing a masters in astrophysics (61-year-old male)
- Travelling to Mauritius and Morocco (60-to-80-year-olds)
- Swimming in the Masters Olympics (70-year-old female)

Retiring is mandatory. Retiring well is a choice.

If you're reading this article, chances are you're probably in your 30s or 40s and are consumed with the details of your day-to-day life. But – consider this – you won't change when you retire. You'll still have dreams, goals and things you want to do. Our research bears testament to this. And most of these things, though not all, require healthy finances.

Rather than seeing your life as two halves – pre- and post-working career – try to see it as a continuous, but changing, journey. That way you can incorporate planning for the decades ahead, starting today.

To ensure you have a plan that will enable you to live life on your terms, well into the future, speak to your financial adviser today. You can also visit [www.glacier.co.za](http://www.glacier.co.za) for more information.



## Khanyi Nzukuma

Khanyi Nzukuma obtained a BA in Psychology from Rhodes University in 1991. He then obtained a Masters in Business Administration from Potchefstroom University in 1998 and a Doctor of Psychology degree from the University of Johannesburg in 2011. Khanyi joined Sanlam in 1994, where he spent 11 years, starting as a Financial Adviser, and thereafter occupied a number of junior and senior management roles. He joined MMI Holdings in 2008, where he spent eight years, starting as a CEO of Metropolitan. In 2017 he was appointed CEO of Momentum. In January 2018 he left MMI and re-joined Sanlam as CEO of Glacier by Sanlam.

**This document is intended for use by clients, alongside their financial intermediaries.** The information in this document is provided for information purposes only and should not be construed as the rendering of advice to clients. Although we have taken reasonable steps to ensure the accuracy of the information, neither Sanlam nor any of its subsidiaries accept any liability whatsoever for any direct, indirect or consequential loss arising from the use of, or reliance in any manner on the information provided in this document. For professional advice, please speak to your financial intermediary.

Glacier Financial Solutions (Pty) Ltd.

A member of the Sanlam Group

Private Bag X5 | Tyger Valley 7536 | Email [client.services@glacier.co.za](mailto:client.services@glacier.co.za) | Tel +27 21 917 9002 / 0860 452 364 | Fax +27 21 947 9210 | Web [www.glacier.co.za](http://www.glacier.co.za) | Reg No 1999/025360/07

Licensed Financial Services Provider | Glacier Financial Solutions (Pty) Ltd. is also a Licensed Discretionary Financial Services Provider FSP 770, trading as Glacier Invest | Sanlam Multi-Manager International (Pty) Ltd. | A member of the Sanlam Group

Private Bag X8 | Tyger Valley 7536 | Tel +27 21 950 2600 | Fax +27 21 950 2126 | Web [www.smmi.com](http://www.smmi.com) |\*Reg No 2002/030939/07

Licensed Discretionary Financial Services Provider, acting as Juristic Representative under the Glacier Financial Solutions FSP 770

Glacier International is a division of Sanlam Life Insurance Limited

Sanlam Life Insurance Ltd. | Email [life@sanlam.co.za](mailto:life@sanlam.co.za) | Tel + 27 21 916 5000 / 0860 726 526 | Fax +27 21 947 9440

Reg No 1998/021121/06 | Licensed Financial Services Provider